

| $\mathrm{N}=7264,3 / 1-3 / 8 / 16$ | Adults 18+ | Men | Women | <\$50K | \$50K+ | 18-24 | 25-34 | 35-44 | 45-54 | 55-64 | 65+ | Northeast | Midwest | South | West |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Margin of Error = +/- 1.2\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Where will you purchase Easter gifts this year? (Check all that apply) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Discount Store | 58.4\% | 54.3\% | 62.3\% | 61.3\% | 56.3\% | 57.1\% | 58.8\% | 66.7\% | 60.8\% | 58.5\% | 49.1\% | 52.1\% | 59.4\% | 61.4\% | 58.0\% |
| Department Store | 41.4\% | 44.0\% | 38.9\% | 38.5\% | 44.1\% | 58.1\% | 53.8\% | 47.0\% | 37.9\% | 32.2\% | 24.2\% | 44.3\% | 41.1\% | 41.5\% | 38.5\% |
| Specialty Clothing Store | 11.4\% | 12.4\% | 10.5\% | 9.0\% | 13.5\% | 17.6\% | 21.3\% | 15.7\% | 7.4\% | 4.3\% | 3.9\% | 13.6\% | 7.9\% | 12.2\% | 12.1\% |
| Specialty Store (Greeting Card/Gift Store, Florist, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Jewelry, Electronics Store) | 23.4\% | 25.1\% | 21.9\% | 17.0\% | 29.1\% | 26.0\% | 30.4\% | 27.7\% | 19.8\% | 18.9\% | 18.8\% | 28.5\% | 21.0\% | 21.6\% | 25.0\% |
| Local/Small Business | 24.7\% | 27.2\% | 22.4\% | 21.0\% | 27.9\% | 27.7\% | 24.8\% | 25.1\% | 22.6\% | 22.6\% | 26.3\% | 29.2\% | 25.1\% | 20.1\% | 28.3\% |
| Online | 21.4\% | 23.1\% | 19.7\% | 19.4\% | 23.4\% | 27.5\% | 31.9\% | 25.8\% | 17.2\% | 16.6\% | 11.3\% | 23.0\% | 18.8\% | 21.8\% | 22.4\% |
| Catalog | 2.4\% | 2.7\% | 2.3\% | 2.4\% | 2.5\% | 3.2\% | 4.2\% | 2.8\% | 0.9\% | 1.9\% | 1.9\% | 2.3\% | 2.0\% | 2.6\% | 3.0\% |
| more than one answer. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Which of the following activities do you plan to do on Easter Sunday? (Check all that apply) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Browse the web | 24.5\% | 29.4\% | 19.8\% | 25.5\% | 24.3\% | 42.0\% | 35.2\% | 27.8\% | 19.0\% | 16.2\% | 11.4\% | 24.0\% | 23.3\% | 24.2\% | 27.0\% |
| Cook holiday meal | 55.6\% | 50.4\% | 60.5\% | 54.0\% | 57.5\% | 52.1\% | 54.6\% | 56.4\% | 60.1\% | 59.1\% | 50.8\% | 56.2\% | 56.0\% | 54.8\% | 55.8\% |
| Go to church | 51.3\% | 51.3\% | 51.3\% | 47.5\% | 54.8\% | 47.6\% | 47.6\% | 50.2\% | 50.8\% | 53.5\% | 56.9\% | 47.4\% | 52.7\% | 55.5\% | 46.3\% |
| Go to a movie | 7.9\% | 10.0\% | 6.0\% | 7.9\% | 7.9\% | 15.6\% | 14.4\% | 10.3\% | 4.8\% | 3.6\% | 1.0\% | 7.8\% | 5.8\% | 8.4\% | 9.9\% |
| Go to a restaurant | 15.6\% | 19.0\% | 12.4\% | 13.1\% | 17.2\% | 22.7\% | 19.8\% | 16.0\% | 12.3\% | 12.8\% | 12.2\% | 12.4\% | 13.4\% | 18.0\% | 17.6\% |
| Open gifts | 13.9\% | 14.1\% | 13.7\% | 12.7\% | 14.7\% | 26.6\% | 23.7\% | 18.9\% | 9.6\% | 5.3\% | 2.8\% | 14.8\% | 12.1\% | 13.7\% | 15.7\% |
| Plan an Easter egg hunt | 31.4\% | 29.2\% | 33.5\% | 29.5\% | 33.4\% | 43.0\% | 42.5\% | 44.8\% | 27.3\% | 20.2\% | 14.3\% | 25.8\% | 29.5\% | 33.9\% | 34.9\% |
| Shop in a store | 8.4\% | 10.3\% | 6.7\% | 8.5\% | 8.3\% | 15.1\% | 15.3\% | 9.8\% | 6.0\% | 5.1\% | 1.2\% | 8.3\% | 7.0\% | 8.9\% | 9.6\% |
| Shop online | 9.3\% | 11.4\% | 7.3\% | 8.7\% | 9.8\% | 14.8\% | 17.5\% | 11.2\% | 6.3\% | 5.0\% | 2.6\% | 10.4\% | 7.6\% | 9.0\% | 10.7\% |
| Visit family and friends | 57.8\% | 53.1\% | 62.2\% | 56.3\% | 59.6\% | 59.9\% | 60.1\% | 59.5\% | 57.5\% | 56.0\% | 54.3\% | 58.1\% | 62.1\% | 55.3\% | 56.5\% |
| Watch TV | 41.1\% | 43.5\% | 38.9\% | 43.5\% | 40.6\% | 40.2\% | 40.8\% | 41.3\% | 41.1\% | 41.9\% | 41.3\% | 40.3\% | 42.5\% | 42.6\% | 37.4\% |
| Work | 3.6\% | 4.4\% | 2.8\% | 4.1\% | 3.1\% | 6.5\% | 5.1\% | 3.2\% | 3.5\% | 3.1\% | 0.9\% | 3.4\% | 3.5\% | 3.6\% | 3.8\% |
| Nothing | 3.0\% | 3.1\% | 2.8\% | 3.0\% | 2.7\% | 1.4\% | 3.2\% | 2.8\% | 2.6\% | 3.1\% | 4.1\% | 2.0\% | 2.5\% | 3.2\% | 4.0\% |
| more than one answer. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Overall, do you plan on spending more, the same, or less than you did last year for the Easter holiday? |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| More | 16.9\% | 18.6\% | 15.4\% | 16.5\% | 17.4\% | 27.6\% | 31.8\% | 20.1\% | 10.9\% | 9.1\% | 5.2\% | 15.7\% | 14.0\% | 18.0\% | 20.0\% |
| Same | 72.2\% | 72.6\% | 71.8\% | 69.5\% | 73.9\% | 62.0\% | 62.4\% | 71.9\% | 77.0\% | 76.9\% | 80.2\% | 74.6\% | 76.4\% | 69.1\% | 70.2\% |
| Less | 10.9\% | 8.8\% | 12.8\% | 13.9\% | 8.6\% | 10.4\% | 5.7\% | 7.9\% | 12.2\% | 14.0\% | 14.6\% | 9.7\% | 9.6\% | 12.9\% | 9.9\% |
| Total | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Asked of Easter Celebrants: Do you own either of the following devices? |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Smartphone (e.g. iPhone, Droid, BlackBerry etc.) | 76.3\% | 78.2\% | 74.6\% | 68.2\% | 82.9\% | 91.3\% | 91.2\% | 88.3\% | 76.3\% | 67.7\% | 48.4\% | 74.6\% | 73.3\% | 77.7\% | 79.3\% |
| Tablet (e.g. iPad, TouchPad, XOOM, PlayBook, etc.) | 49.8\% | 49.9\% | 49.7\% | 42.9\% | 55.9\% | 42.9\% | 58.0\% | 60.1\% | 49.3\% | 47.1\% | 40.4\% | 49.5\% | 47.2\% | 51.3\% | 50.8\% |
| I do not own either of these types of devices <br>  | 16.0\% | 14.6\% | 17.3\% | 22.8\% | 10.7\% | 5.6\% | 5.4\% | 7.1\% | 15.1\% | 22.8\% | 36.4\% | 17.3\% | 18.5\% | 14.8\% | 13.8\% |

## Own a Smartphone: How will you use your Smartphone to make Easter purchase decisions? (Check all that

 apply)Plan to research products/compare prices
Plan to purchase products
Plan to redeem coupons
Plan to look up retailer information (location, store
hours, directions, etc.)
Plan to check for in-store availability of products
Plan to use Apps to research or purchase products
Plan to use Apps to compare prices
Plan to use smartphone to pay for a transaction at a
store check-out counter
Do not plan to research or make a purchase with my

Do not plan to research or make a purchase with my smartphone

| $22.8 \%$ | $23.9 \%$ | $21.7 \%$ | $20.9 \%$ | $24.3 \%$ |
| ---: | ---: | ---: | ---: | ---: |
| $14.9 \%$ | $16.9 \%$ | $13.1 \%$ | $13.5 \%$ | $15.5 \%$ |
| $15.1 \%$ | $12.4 \%$ | $17.7 \%$ | $14.0 \%$ | $15.9 \%$ |
|  |  |  |  |  |
| $15.5 \%$ | $15.4 \%$ | $15.7 \%$ | $13.6 \%$ | $17.0 \%$ |
| $11.1 \%$ | $11.9 \%$ | $10.5 \%$ | $10.5 \%$ | $11.9 \%$ |
| $8.3 \%$ | $10.0 \%$ | $6.7 \%$ | $7.4 \%$ | $9.1 \%$ |
| $7.9 \%$ | $8.5 \%$ | $7.2 \%$ | $7.7 \%$ | $8.3 \%$ |
|  |  |  |  |  |
| $4.6 \%$ | $5.7 \%$ | $3.6 \%$ | $4.1 \%$ | $5.0 \%$ |
|  |  |  |  |  |
| $60.3 \%$ | $59.1 \%$ | $61.5 \%$ | $61.6 \%$ | $59.6 \%$ |

$38.6 \%$
$25.9 \%$
$25.3 \%$
$28.2 \%$
$20.9 \%$
$14.1 \%$
$14.3 \%$
$8.7 \%$

$32.8 \%$
8.7\%
$3.0 \%$
4.8\%
9.0\%
$5.5 \%$
$12.9 \%$
$9.2 \%$


| Adults 18+ | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Do you celebrate Easter? |  |  |  |  |  |  |  |  |  |  |
| Yes | 79.5\% | 79.0\% | 79.9\% | 79.6\% | 80.2\% | 81.9\% | 83.1\% | 80.3\% | 80.0\% | 80.6\% |
| No | 20.5\% | 21.0\% | 20.1\% | 20.4\% | 19.8\% | 18.1\% | 16.9\% | 19.7\% | 20.0\% | 19.4\% |
| Total | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |

How much do you plan to spend on the following items for the upcoming Easter holiday?
Clothing:

Candy:

Gifts:

 $\begin{array}{lllllllllllllllllllll}\text { in billions } & \$ & 2.770 & \$ & 2.548 & \$ & 2.121 & \$ & 2.091 & \$ & 2.406 & \$ & 3.010 & \$ & 3.070 & \$ & 2.628 & \$ & 2.880 & \$ & 3.028\end{array}$

$\begin{array}{lllllllllll}\text { Percent Buying } & 20.69 & \$ & 20.60 & \$ & 18.95 & \$ & 19.70 & \$ & 20.64 & \$\end{array}$


Averag
Per

Food:


| Adults 18+ | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Which of the following activities do you plan to do on Easter Sunday? (Check all that apply) |  |  |  |  |  |  |  |  |  |  |
| Browse the web | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 24.1\% | 24.5\% |
| Cook holiday meal | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 54.8\% | 55.6\% |
| Go to church | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 50.8\% | 51.3\% |
| Go to a movie | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 7.5\% | 7.9\% |
| Go to a restaurant | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 15.0\% | 15.6\% |
| Open gifts | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 12.9\% | 13.9\% |
| Plan an Easter egg hunt | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 30.9\% | 31.4\% |
| Shop in a store | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 7.9\% | 8.4\% |
| Shop online | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 8.1\% | 9.3\% |
| Visit family and friends | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 57.4\% | 57.8\% |
| Watch TV | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 41.8\% | 41.1\% |
| Work | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 4.2\% | 3.6\% |
| Nothing | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 2.3\% | 3.0\% |

